



# Capabilities Statement

TSP is an award-winning, customer-endorsed, and minority-owned technology company founded in 2002 by Frank Gonzalez and Rick Skaggs. Throughout the United States and Canada, the company provides custom, flexible, and flawlessly executed IT services and talent solutions that enable customers to hire faster and grow better. For 20+ years, TSP has delivered custom, ethical, and high-touch technology solutions.

## CORE COMPETENCIES

- **IT Maintenance Services:** Data center, network, server, and storage support with a manufacturer-independent model for flexibility, simplicity, and cost savings
- **IT Workforce Solutions:** Simplified management of people, processes, and technology from recruitment and onboarding to training and talent management
- **IT Professional Services:** Installation outsourcing, residency programs, and IT project service support with extensive geographic reach
- **IT Recruitment Solutions:** Skilled IT professionals delivered with flexible staffing options including contract recruitment, contract-to-hire, and permanent placement/direct hire
- **CSC IT Service Management Platform:** Infinitely scalable cloud-based system that integrates rapidly with ServiceNow, Salesforce, and other customers' systems
- **TSP University Training:** Boot camps, mentoring, soft-skill development, and a purpose-driven culture

## DIFFERENTIATORS

- **People-First Culture:** "Our product is our people" guides ethical, employee-focused service delivery
- **Award-Winning Recognition:** Consistent accolades including Top Choice IT Service Provider, Inc. 5000, Outstanding Latino Business, Everpure Storage Provider of the Year, TI Supplier of the Year
- **Customer-Endorsed Brand Trust:** Trusted partners include L3 Harris, US Army, US Navy, Texas Instruments, NetApp, Everpure, Omnicell, Nutanix, Rubrik
- **Broad Geographic Reach:** Experts deployed in 35+ states and Canada for robust scalability
- **Flexible and Ethical Partnering:** Ideal for mentor-protégé and teaming roles with infrastructure, execution, and training-ready

## NAICS CODES

- **541512:** Computer Systems Design Services
- **541513:** Computer Facilities Management Services
- **541519:** Other Computer Related Services
- **423430:** Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- **811210:** Electronic and Precision Equipment Repair and Maintenance

## IDEAL PARTNERING USE CASES

- **Mentor-Protégé Engagements**  
Provide guidance, infrastructure, and execution capacity for SBA programs
- **Teaming and Subcontracting**  
Fill technical gaps, provide staffing, or augment delivery for primes and small business partners
- **Rapid Ramp-Up Support**  
Leverage TSP-trained staff and CSC IT service management platform to scale fast with quality

## SUMMARY STATEMENT

TSP empowers small business partners by delivering scalable, award-winning IT services, trusted talent, and ethical leadership with 20+ years of proven, people-centered delivery.

### Technology Service Professionals, Inc., d.b.a. TSP

Mentor-Ready IT Capability Partner

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